GHD Highlights
FY 2018/2019
Delivering sustainable and innovative solutions across our globally connected network of more than 200 offices affords us the opportunity to make a tangible difference in the natural, built and digital environments in which we live.”

Rob Knott, Chairman

Revenue (AUD Billion)

People by region

Principals & Associates
**Highlights 2018-2019**

**Market Sectors**

- **Environment**: 26%
- **Transportation**: 22%
- **Energy**: 17%
- **Water**: 17%
- **Properties & Buildings**: 18%

**Gross Revenue**

- **GHD**

**Client satisfaction ratings***

- **Listen and communicate regularly**: 91%
- **GHD delivers projects on-budget**: 90%
- **GHD is accessible & responsive**: 93%
- **Likely to recommend**: 92%

* Source: GHD eSurveys FY 18/19

**Positive Interactions by FTE**

<table>
<thead>
<tr>
<th>Year</th>
<th>14/15</th>
<th>15/16</th>
<th>16/17</th>
<th>17/18</th>
<th>18/19</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>2.72</td>
<td>3.62</td>
<td>5.92</td>
<td>5.21</td>
<td>6.91</td>
</tr>
</tbody>
</table>

**Total Recordable Incident Rate (TRIR)**

<table>
<thead>
<tr>
<th>Year</th>
<th>14/15</th>
<th>15/16</th>
<th>16/17</th>
<th>17/18</th>
<th>18/19</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>0.24</td>
<td>0.23</td>
<td>0.18</td>
<td>0.21</td>
<td>0.21</td>
</tr>
</tbody>
</table>

**Safety**

**Clients**

- **14,000+**
GHD around the world

AUD 2.2 billion revenue
USD 1.6 billion revenue*
10,000+ people
Projects in 80+ countries
1 connected global network
50+ service line communities
200+ offices

*FX rate is AUD 1.00 = USD 0.722. This was GHD’s average USD rate for FY19.